# Heat pumps – action plan to accelerate roll-out across the EU

Fields marked with \* are mandatory.

### Introduction

Rolling out heat pumps is central to the clean-energy transition and to achieving carbon neutrality in line with the goals set in the <u>European Green Deal</u>. All policy scenarios underpinning the 'Fit for 55' legislative proposals show a significant uptake of heat pumps in all sectors, and notably in buildings. To meet the 2030 targets and deliver the needed fast decarbonisation of heat, installing boilers in new buildings and replacing fossil-fuel boilers by newer ones should be discontinued as soon as possible.

The <u>REPowerEU plan</u> calls for prioritising investments in renewables and energy efficiency to reduce fossilfuel imports and for doubling current roll-out rates of heat pumps in buildings. It also calls for a faster rollout of large heat pumps for district heating and cooling networks.

There is an urgent need to shift to renewable and efficient heating and cooling technologies in buildings, industry and networks. The European Commission report on the competitiveness of clean energy technologies indicates that the roll-out of all types of heat pumps needs to accelerate further: from heat pumps for single-family houses, large multi-apartment buildings, tertiary buildings and heat networks, to high-temperature heat pumps for industrial applications. The Green Deal Industrial Plan points to heat pumps as one of the key technologies to meet EU climate-neutrality goals in the <u>Net-Zero Industry Act</u> to underpin industrial manufacturing.

Achieving these objectives builds on the framework set by:

- the Renovation Wave;
- the ongoing reviews of heating and cooling product-specific regulations under the <u>Ecodesign and</u> <u>Energy Labelling</u> framework; and
- the ongoing legislative revision of the <u>Energy Performance of Buildings Directive</u> (EPBD), the <u>Renew</u> <u>able Energy Directive</u> (RED) and the <u>Energy Efficiency Directive</u> (EED), which are part of the 'Fit for 55' package.

#### Purpose of the communication

This initiative will focus on accelerating the roll-out of heat pumps. It will take the form of a strategic communication, with an integrated approach across policy areas. It will seek to draw up an action plan with specific measures to address the main barriers and to strengthen the pull factors for a faster roll-out of heat pumps. The action plan will consider: (i) regulatory and non-regulatory instruments and enabling tools; (ii)

financing, communication and skills-use aspects; and (iii) multiple levels of action (EU, national and local or regional).

The below aspects will underpin the action plan to accelerate the roll-out of heat pumps across the EU.

1. A **platform**/accelerator/partnership of the Commission, Member States, the sector itself, financial institutions and training providers across the whole heat-pump value chain, including on research and innovation, scaling up manufacturing, creating the right national conditions including a favourable electricity /gas price ratio, and cross-cutting standardisation and interoperability aspects to ensure that heat pumps can be widely rolled out without undermining power-grid stability.

2. Focus on **communication** and a dedicated heat-pump skills partnership. There is a need to raise awareness about heat pumps to support their uptake. Consumers, businesses and small industries should have easy access to information on existing heat-pump solutions and on the heat-pump readiness of their buildings, industrial plants and networks, etc.

3. Updated **legislative rules** will aim to ensure a sufficiently strong policy signal for the heat-pump market, including by phasing out stand-alone boilers by 2029. These rules include the recast EPBD and EED, the Article 122 emergency measure on permitting for renewables, the revised RED, the revision of electricity market design legislation, the Net-Zero Industry Act and the Critical Materials Act, and the Commission's proposals for the recast of the Energy Taxation Directive and for a regulation on fluorinated greenhouse gases.

4. More accessible **financing**. To facilitate access to all relevant EU funding programmes, the action plan will map financing possibilities for the roll-out of heat pumps at individual level, and for heating networks supplied by large heat pumps as part of heating and cooling strategies at local and regional level, especially for the less wealthy, like people affected by energy poverty. In this respect, the action plan will also specifically consider the need to boost whole-energy-system approaches in building renovation to prioritise investment in integrated energy-upgrade projects in buildings.

#### How can I participate

Please complete this questionnaire on the Commission's website. A synopsis report of this public consultation and a summary of the results of all consultations will be published on this page together with the Communication itself. Please note that to ensure a fair and transparent consultation process, only responses received through our online questionnaire will be considered and included in the report summarising the responses.

Questions marked with \* are mandatory.

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  - Academic/research institution
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  - Consumer organisation
  - EU citizen
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  - Non-EU citizen
  - Non-governmental organisation (NGO)
  - Public authority

### Trade union

Other

#### \* First name

Markus

#### \*Surname

Christoffel

### \* Email (this won't be published)

gs@eurowindoor.eu

### \*Organisation name

255 character(s) maximum

EuroWindoor AISBL

#### \*Organisation size

- Micro (1 to 9 employees)
- Small (10 to 49 employees)
- Medium (50 to 249 employees)
- Large (250 or more)

### Transparency register number

#### 255 character(s) maximum

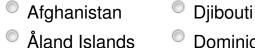
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### \* Country of origin

Please add your country of origin, or that of your organisation.

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Algeria	Ecuador	Luxembourg	Samoa
American Samoa	a <sup>©</sup> Egypt	Macau	San Marino
Andorra	El Salvador	Madagascar	São Tomé and
Annala		Malawi	Príncipe
Angola	Equatorial Guine		Saudi Arabia
Anguilla	Eritrea	Malaysia	Senegal
Antarctica	Estonia	Maldives	Serbia
Antigua and	Eswatini	Mali	Seychelles
Barbuda			
Argentina	Ethiopia	Malta	Sierra Leone
Armenia	Falkland Islands	Marshall Islands	
Aruba	Faroe Islands	Martinique	Sint Maarten
Australia	Fiji	Mauritania	Slovakia
Austria	Finland	Mauritius	Slovenia
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			Islands
Barbados	Gabon	Monaco	South Korea
Belarus	Georgia	Mongolia	South Sudan
Belgium	Germany	Montenegro	Spain
Belize	Ghana	Montserrat	Sri Lanka
Benin	Gibraltar	Morocco	Sudan
Bermuda	Greece	Mozambique	Suriname
Bhutan	Greenland	Myanmar/Burma	$\mathfrak{a}^{\circ}$ Svalbard and
		,	Jan Mayen
Bolivia	Grenada	Namibia	© Sweden

Bonaire Saint Eustatius and Saba	۲	Guadeloupe	0	Nauru	0	Switzerland
Bosnia and Herzegovina	0	Guam	0	Nepal	0	Syria
Botswana	$\bigcirc$	Guatemala	۲	Netherlands	۲	Taiwan
Bouvet Island	۲	Guernsey	۲	New Caledonia	۲	Tajikistan
Brazil	۲	Guinea	۲	New Zealand	۲	Tanzania
British Indian Ocean Territory	0	Guinea-Bissau	٢	Nicaragua	٢	Thailand
British Virgin Islands	0	Guyana	٢	Niger	٢	The Gambia
Brunei	۲	Haiti	0	Nigeria	0	Timor-Leste
Bulgaria	0	Heard Island and McDonald Islands		Niue	۲	Togo
Burkina Faso	0	Honduras	0	Norfolk Island	0	Tokelau
Burundi	۲	Hong Kong	0	Northern	0	Tonga
				Mariana Islands		
Cambodia	0	Hungary	0	North Korea	0	Trinidad and
	_		_		_	Tobago
Cameroon	0	Iceland	0	North Macedonia	0	Tunisia
Canada	0	India	0	Norway	0	Türkiye
Cape Verde	0	Indonesia	0	Oman	0	Turkmenistan
Cayman Islands	0	Iran	0	Pakistan	0	Turks and
-	_		_		_	Caicos Islands
Central African Republic	0	Iraq	0	Palau	0	Tuvalu
Chad	۲	Ireland	۲	Palestine	۲	Uganda
Chile	۲	Isle of Man	0	Panama	0	Ukraine
China	$\bigcirc$	Israel	۲	Papua New	۲	United Arab
				Guinea		Emirates
Christmas Island	0	Italy	0	Paraguay	0	United Kingdom
Clipperton	0	Jamaica	0	Peru	0	United States

Cocos (Keeling) Islands	Japan	Philippines	United States Minor Outlying Islands
Colombia	Jersey	Pitcairn Islands	Uruguay
Comoros	Jordan	Poland	US Virgin Islands
Congo	Kazakhstan	Portugal	Uzbekistan
Cook Islands	Kenya	Puerto Rico	Vanuatu
Costa Rica	Kiribati	Qatar	Vatican City
Côte d'Ivoire	Kosovo	Réunion	Venezuela
Croatia	Kuwait	Romania	Vietnam
Cuba	Kyrgyzstan	Russia	Wallis and
			Futuna
Curaçao	Laos	Rwanda	Western Sahara
Cyprus	Latvia	Saint Barthélem	y <sup>©</sup> Yemen
Czechia	Lebanon	Saint Helena	Zambia
		Ascension and	
		Tristan da Cunh	а
Democratic	Lesotho	Saint Kitts and	Zimbabwe
Republic of the		Nevis	
Congo	-	-	
Denmark	Liberia	Saint Lucia	

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### \* Contribution publication privacy settings

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Barriers to the roll-out of heat pumps in buildings, networks and industry

# 1. What are the key barriers that delay or prevent the roll-out of heat pumps in buildings in the EU? (Please clarify in the comments if you are answering for a particular country)

Please rate the barriers, according to their importance:

	Very important	Important	Neutral	Slightly important	Not important at all	No opinion
<ul> <li>Demand side – High upfront costs (heat pump including additional installations such as water tanks, radiators, pipework, electrical system upgrades, drilling)</li> </ul>	0	۲	0	0	0	0
<ul> <li>Demand side – High operating costs (including electricity bill, maintenance, repairs)</li> </ul>	0	۲	0	0	0	0
<ul> <li>Demand side – Renovation hassle (e.g. building is not insulated, radiator system not ready for low flow temperature, obsolete piping and cabling, insufficient electrical capacity)</li> </ul>	۲	0	0	0	0	0
<ul> <li>Demand side – Space/noise considerations (e.g. in multifamily buildings or in densely populated areas)</li> </ul>	۲	0	0	0	0	0
<ul> <li>* Supply side – Competition from cheaper, conventional fossil-fuel systems (e.g. gas boilers)</li> </ul>	0	O	۲	۲	0	0
<ul> <li>Supply side – Manufacturing constraints and supply-chain vulnerabilities (e.g. unavailable products for specific use cases, delivery delays)</li> </ul>	۲	O	۲	0	O	0
* Supply side – Shortage of skilled/certified installers	۲	0	0	0	0	0
<ul> <li>Supply side – Capacity limitations of distribution grid and cumbersome connection process</li> </ul>	۲	O	۲	0	O	0
* Energy market and pricing – Unfavourable network tariffs and taxation	0	۲	0	0	0	0
* Financing – Insufficient public support (e.g. grants, incentives)	0	۲	0	0	0	0
<ul> <li>Financing – Lack of simple, attractive and accessible private financing tools (e.g. loans)</li> </ul>	0	۲	۲	O	O	0

<ul> <li>* Awareness – Lack of understanding of and trust in the technology (e.g. through one-stop shops, energy advisers)</li> </ul>	۲	0	0	0	0	O
<ul> <li>Awareness – Insufficient awareness of heat pumps' potential for demand-side flexibility</li> </ul>	0	O	O	O	۲	0
<ul> <li>Awareness – Unfavourable coverage in the press/media, contradictory information about technology options</li> </ul>	0	0	0	۲	0	۲
* Regulatory environment – Lack of rules on training and certification	0	0	0	۲	0	0
* Regulatory environment – Restrictive codes and standards	0	0	0	۲	0	0

#### 300 character(s) maximum

Heat pumps are not an option for many existing buildings and the building sector needs a balanced approach between efficiency of building envelope and use of renewable energy. A specialized technology initiative for the heat pump is therefore not beneficial.

# 2. What are the key barriers that delay or prevent the roll-out of heat pumps in district heating/cooling networks in the EU? (Please clarify in the comments if you are answering for a particular country)

Please rate the barriers, according to their importance:

	Very important	Important	Neutral	Slightly important	Not important at all	No opinion
<ul> <li>Demand side – High upfront costs (capital expenditure)</li> </ul>	0	۲	0	0	0	0
<ul> <li>Demand side – High operating costs (operating expenditure, e.g. for electricity, maintenance, repairs)</li> </ul>	0	۲	0	0	0	0
<ul> <li>Demand side – Competition from cheaper, conventional fossil-fuel installations (e. g. gas boilers)</li> </ul>	0	0	۲	0	0	0
<ul> <li>Demand side – District networks not ready for heat pumps (e.g. non-insulated networks, obsolete piping, networks only compatible with high temperature)</li> </ul>	۲	0	0	0	0	0
<ul> <li>* Supply side – Manufacturing constraints and supply-chain vulnerabilities (e.g. unavailable products for specific use cases, delivery delays)</li> </ul>	0	0	۲	0	0	0
<ul> <li>Supply side – Shortage of skilled/certified installers</li> </ul>	0	۲	0	0	0	0
<ul> <li>Energy infrastructure – Limited capacity of the electricity distribution grid</li> </ul>	۲	۲	0	0	۲	0
<ul> <li>* Energy infrastructure – Geographical constraints (e.g. lack of space in densely populated urban areas)</li> </ul>	۲	O	۲	O	O	0
<ul> <li>Energy market and pricing – Unfavourable network tariffs and taxation</li> </ul>	0	۲	0	0	۲	0
<ul> <li>Financing – Insufficient public support (e.g. grants, incentives)</li> </ul>	۲	۲	0	0	۲	0
<ul> <li>Financing – Lack of simple, attractive and accessible private financing tools (e.g. loans)</li> </ul>	۲	O	۲	0	O	0
<ul> <li>Regulatory environment – Lengthy permitting and administrative procedure</li> </ul>	۲	0	0	0	0	0

* Awareness – Insufficient awareness of heat pumps' potential for demand-side flexibility	0	0	O	۲	0	O
* Awareness – Lack of awareness of successful business cases	0	0	0	۲	0	0

#### 300 character(s) maximum

A key barrier is that heat pumps are often seen as a single renovation however, buildings should be seen as part of the energy system and not as isolated islands (in line with the 'Energy Efficiency First' principle). A renovation plan should focus on the whole building beginning on the envelope.

## 3. What are the key barriers that delay or prevent the roll-out of heat pumps in EU industry?

## (Please clarify in the comments if you are answering for a particular country)

Please rate the barriers, according to their importance:

	Very important	Important	Neutral	Slightly important	Not important at all	No opinion
<ul> <li>Demand side – High upfront costs (capital expenditure)</li> </ul>	0	۲	0	0	0	0
<ul> <li>Demand side – High operating costs (operating expenditure, e.g. for electricity, maintenance, repairs)</li> </ul>	0	۲	0	0	0	0
<ul> <li>* Demand side – Competition from cheaper, conventional fossil-fuel installations (e. g. gas boilers)</li> </ul>	0	۲	0	0	0	0
<ul> <li>Demand side – Technical limitations (e.g. shortage of space, lack of primary heat source, too high process temperature)</li> </ul>	۲	0	0	0	0	0
<ul> <li>Supply side – Manufacturing constraints and supply-chain vulnerabilities (e.g. unavailable products for specific use cases, delivery delays)</li> </ul>	۲	O	۲	0	O	0
<ul> <li>Supply side – Shortage of skilled/certified installers</li> </ul>	۲	0	0	0	0	0
<ul> <li>Financing – Insufficient public support (e.g. grants, incentives)</li> </ul>	0	۲	0	0	0	0
<ul> <li>Financing – Lack of simple, attractive and accessible private financing tools (e.g. loans)</li> </ul>	0	۲	۲	0	O	۲
<ul> <li>Regulatory environment – Lengthy permitting and administrative procedure</li> </ul>	۲	0	0	0	۲	0
<ul> <li>Awareness – Insufficient awareness of heat pumps' potential for demand-side flexibility</li> </ul>	0	O	۲	0	0	0
<ul> <li>Awareness – Insufficient internal technical knowledge (e.g. on the minimum heat demand requirements and the applicability of industrial heat pumps in existing processes)</li> </ul>	©	0	O	۲	0	©

<ul> <li>Awareness – Lack of critical mass of successful projects in similar industrial processes (lighthouse projects)</li> </ul>	0	0	۲	0	O	۲	
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300 character(s) maximum

## Facilitating policies and measures to accelerate the roll-out of heat pumps

# 4. Which policies and measures do you think are most relevant to accelerate the roll-out of heat pumps in buildings in the EU?

Please rate them according to their relevance:

	Very relevant	Relevant	Neutral	Slightly relevant	Not relevant at all	No opinion
* Requirements on the energy performance of buildings (e.g. mandatory minimum energy-performance standards, zero-emission standards)	0	0	۲	0	0	0
<ul> <li>Requirements on the performance of technical building systems (e.g. minimum requirements on greenhouse-gas emissions of technical building systems, minimum requirements for use of renewable energy in heating and cooling of buildings)</li> </ul>	O	0	۲	0	0	0
<ul> <li>Limitations on installations of new stand-alone fossil-fuel heating systems (e.g. via ecodesign minimum requirements)</li> </ul>	0	0	۲	O	0	O
* Legal mandates / minimum targets for heat-pump installations in public buildings	0	0	۲	0	0	0
<ul> <li>Ambitious ecodesign regulations for heat pumps (e.g. by introducing a minimum seasonal heating efficiency)</li> </ul>	0	0	۲	0	0	0
<ul> <li>Introduction of a unified EU energy label to make it possible to compare different technologies</li> </ul>	0	0	O	O	۲	O
* Requirements for energy-efficiency obligation schemes to promote the uptake of heat pumps to comply with the energy-saving obligation	0	0	0	0	۲	0
* Requirements for the roll-out of separate sub-metering for heat pumps	0	0	0	۲	0	0
<ul> <li>Regulatory measures to strengthen compatibility, interoperability and communication of heat pumps with other building management systems or with the grid</li> </ul>	0	۲	۲	۲	۲	۲
* Mandatory training and certification on the use of climate-friendly refrigerants	0	0	0	0	۲	0
<ul> <li>Incentivisation of heat pumps through green public procurement</li> </ul>	0	۲	0	0	0	0

<ul> <li>National targets and roadmaps for rolling out heat pumps</li> </ul>	0	۲	0	0	0	0
<ul> <li>Incentives for replacing existing stand-alone fossil-fuel heating systems (e.g. gas boilers) with heat pumps</li> </ul>	0	۲	0	0	O	۲
* Incentives for developing demand-side flexibility, including heat pumps and storage	0	۲	0	0	O	0
* Strengthening carbon pricing to reflect external costs of fossil fuels, including through the new emissions trading system covering fuels used for combustion in the buildings, road transport and additional sectors	0	0	0	۲	۲	0
<ul> <li>Strengthening consumer information on / awareness of the importance of low- temperature radiators through an EU energy label</li> </ul>	0	0	۲	0	O	۲
<ul> <li>Increased market transparency for heat pumps via the EPREL energy-labelling database</li> </ul>	0	O	0	0	۲	۲
<ul> <li>Introduction of information/advice on low-temperature heating in energy performance certificates</li> </ul>	0	0	0	0	۲	۲

#### 300 character(s) maximum

A holistic approach for the whole building renovation is needed. Improving the building envelope will decrease energy demand and electrical power shortage. The remaining energy demand is low and can be provided efficiently over a long period of time with cheaper and less power-consuming heat pumps.

# 5. Which policies and measures do you think are most relevant to accelerate the roll-out of heat pumps in district heating/cooling networks in the EU?

Please rate them according to their relevance:

	Very relevant	Relevant	Neutral	Slightly relevant	Not relevant at all	No opinion
<ul> <li>Simplification and acceleration of permitting procedures for connection to distribution grids</li> </ul>	۲	0	O	0	0	0
<ul> <li>Minimum targets for district network operators on use of renewable energy</li> </ul>	0	0	O	۲	0	0
* Increasing the capacity of the electricity grid and putting in place communication standards between heat pumps and the electricity grid to facilitate demand-side flexibility	۲	۲	0	۲	۲	0
<ul> <li>Promotion of large-scale heat pumps through green public procurement</li> </ul>	0	0	0	0	۲	0
<ul> <li>Financial support and incentives for the installation of heat pumps in district heating networks</li> </ul>	۲	0	0	0	0	0
* Strengthening carbon pricing to reflect external costs of fossil fuels, including through the new emissions trading system covering fuels used for combustion in the buildings, road transport and additional sectors	O	O	0	O	۲	O
<ul> <li>National targets and roadmaps for rolling out heat pumps</li> </ul>	۲	۲	0	0	۲	۲

### Comments:

All of the above mentioned points must apply to all renovation measures for a step by step approach. For this the renovation measures should be publicly financed instead of increasing the carbon prices.

# 6. Which policies and measures do you think are most relevant to accelerate the roll-out of heat pumps in EU industry?

Please rate them according to their relevance:

	Very relevant	Relevant	Neutral	Slightly relevant	Not relevant at all	No opinion
<ul> <li>Simplification and acceleration of permitting procedures for connection to distribution grids</li> </ul>	۲	0	۲	0	0	۲
<ul> <li>Minimum targets for industries on use of renewable energy</li> </ul>	0	0	0	۲	0	۲
<ul> <li>Increasing the capacity of the electricity grid and putting in place communication standards between heat pumps and the electricity grid to facilitate demand-side flexibility</li> </ul>	۲	0	0	0	0	0
<ul> <li>Financial support and incentives for the installation of heat pumps in industrial facilities</li> </ul>	۲	0	O	0	0	O
<ul> <li>Strengthening carbon pricing to reflect external costs of fossil fuels, including through the new emissions trading system covering fuels used for combustion in the buildings, road transport and additional sectors</li> </ul>	©	©	۲	©	©	©
<ul> <li>National targets and roadmaps for rolling out heat pumps</li> </ul>	0	۲	0	۲	0	۲

### Comments:

300 character(s) maximum

All of the above policy measures are needed but not just for heat pumps but all energy effiency measures. An action plan needs to be technology open and a balanced approach that generates low energy demand and use of renewables in equal measures to make decarbonisation a success.

### Economic and financing tools to accelerate the roll-out of heat pumps

# 7. Which economic and financing tools do you think are most relevant to accelerate the roll-out of heat pumps in buildings in the EU?

Please rate them according to their relevance:

	Very relevant	Relevant	Neutral	Slightly relevant	Not relevant at all	No opinion
* EU public funding – Steer funding from existing instruments towards rolling out heat pumps (e.g. incentives for replacing existing stand-alone fossil-fuel heating systems)	۲	۲	0	۲	۲	۲
* Private funding – Attractive and easily accessible private financing tools (e.g. low-interest loans, revolving funds, green leasing, energy service agreements, energy performance contracts)	O	۲	0	O	O	©
<ul> <li>Private funding – Incentivise and de-risk private-sector investment (e.g. leveraging revolving funds, guarantees)</li> </ul>	O	۲	0	0	O	0
<ul> <li>Innovative financing – Explore innovative financing tools (e.g. including heat service contracts, on-bill schemes, crowdfunding, performance guarantees)</li> </ul>	۲	0	0	0	0	۲
<ul> <li>* Taxation – Favourable pricing policies for purchasing heat pumps (e.g. tax reductions and deductions, etc.)</li> </ul>	۲	0	0	0	0	0
<ul> <li>* Taxation – Favourable tax rates for electricity compared to gas</li> </ul>	0	0	۲	0	0	0
* Taxation – Increased carbon pricing of fossil fuels through the Emissions Trading System, including through the new system covering fuels used for combustion in the buildings, road transport and additional sectors	O	O	۲	O	O	0

* Taxation – Provisions in the Energy Taxation Directive (e.g. introduction of new minimum rates that enable a direct comparison between more and less polluting fuels)	©	۲	0	0	0	0	
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300 character(s) maximum

The above mentioned financing tools are not only important for heat pumps but all renovation measures. Therefore, the priority should be according to the energy effiency first principle, cost-benefit efficiency of the single measures, impact on housing quality, value and sustainbility.

# 8. Which financing tools do you think are most relevant to accelerate the roll-out of heat pumps in district heating/cooling networks in the EU?

Please rate them according to their relevance:

	Very relevant	Relevant	Neutral	Slightly relevant	Not relevant at all	No opinion
* EU public funding – Steer funding from existing instruments towards rolling out heat pumps (e.g. incentives for replacing existing fossil-fuel systems)	۲	©	Ø	©	©	0
* Steer revenues from the Emissions Trading System towards rolling out heat pumps	0	۲	©	0	0	©
<ul> <li>Incentivise and de-risk private- sector investment (e.g. leveraging revolving funds, guarantees)</li> </ul>	۲	0	0	0	O	0
* Attractive and easily accessible private financing tools (heat- pump loans, revolving funds, green leasing, energy service agreements, energy performance contracting, etc.)	0	۲	0	O	O	0
<ul> <li>Innovative financing schemes for network operators and public authorities to invest in heat pumps (e.g. municipal bonds, heat service contracts, etc.)</li> </ul>	O	©	۲	O	©	0

<ul> <li>Indirect financial incentives, e.g.</li> <li>lower insurance premiums</li> </ul>	O	0	۲	O	0	
lower insurance premiums						

300 character(s) maximum

The above mentioned fianncing tools should not just apply to heat pumps but all renovation measures.

# 9. Which financing tools do you think are most relevant to accelerate the roll-out of heat pumps in EU industry?

Please rate them according to their relevance:

	Very relevant	Relevant	Neutral	Slightly relevant	Not relevant at all	No opinion
* EU public funding – Steer funding from existing instruments towards rolling out heat pumps (e.g. incentives for replacing existing fossil-fuel systems)	۲	O	0	O	O	O
<ul> <li>Steer revenues from the Emissions Trading System towards rolling out heat pumps</li> </ul>	0	۲	©	0	0	O
<ul> <li>Incentivise and de-risk private- sector investment (e.g. leveraging revolving funds, guarantees)</li> </ul>	0	۲	0	0	O	0
* Attractive and easily accessible private financing tools (heat- pump loans, green leasing, energy service agreements, energy performance contracting, etc.)	۲	۲	0	۲	O	٢
<ul> <li>Innovative financing schemes for industries to invest in heat pumps, including heat service contracts</li> </ul>	0	۲	0	0	0	0
* Indirect financial incentives, e.g. lower insurance premiums	۲	O	O	O	O	O

### Comments:

300 character(s) maximum

The above mentioned fianncing tools should not just apply to heat pumps but all renovation measures.

# 10. Which are the most important types of EU funding to support the roll-out of heat pumps in buildings, district heating /cooling networks and in industry in the EU?

Please rate the types of funding, according to their importance:

	Very important	Important	Neutral	Slightly important	Not important at all	No opinion
* Funding for research and innovation actions (e.g. via Horizon Europe programme)	۲	0	0	0	0	0
* Funding for market-uptake actions (e.g. via LIFE-Clean Energy Transition programme)	0	0	0	0	0	۲
* Funding for large-scale demonstrators and big flagship projects (e.g. via the Innovation Fund)	0	0	O	0	0	۲
<ul> <li>Funding from national/regional funds (e.g. cohesion policy funds: European Regional Development Fund, Cohesion Fund, Just Transition Fund, Modernisation Fund)</li> </ul>	۲	0	O	0	0	O
* Funding using revenues from the Emissions Trading System	۲	۲	0	0	۲	0
* Manufacturing subsidies (e.g. via Important Projects of Common European Interest)	0	0	0	0	0	۲

300 character(s) maximum

The above mentioned fianncing tools should not just apply to heat pumps but all renovation measures.

## Strengthening technical assistance and awareness to accelerate the rollout of heat pumps

11. Which measures to strengthen technical assistance and awareness do you think are most relevant to accelerate the roll-out of heat pumps in buildings in the EU?

Please rate them according to their relevance:

	Very relevant	Relevant	Neutral	Slightly relevant	Not relevant at all	No opinion
* National/regional communication campaigns targeting consumers presenting available technical solutions for various use cases	۲	0	0	0	0	0
* Community-led information campaigns at local level, for example by fostering communication between installers, consumers and energy advisers	۲	©	0	©	O	©
<ul> <li>Access to tailored advice (e.g. one-stop shops) for households, especially vulnerable ones and those at risk of energy poverty</li> </ul>	۲	0	0	0	0	o
<ul> <li>Operational support for project conception, design and implementation</li> </ul>	۲	۲	O	0	0	O
<ul> <li>* EU countries to exchange best practice and to support each other in drawing up national heat-pump action plans</li> </ul>	0	۲	0	0	0	0
<ul> <li>Track progress on heat-pump roll-out targets at EU level and across all EU countries</li> </ul>	O	۲	O	O	O	O

### Comments:

Campaigns etc. must be clearer to show that renovations tackle the issues of rising emissions and energy poverty. The benefits and fincancial aids must be communicated with the house owners and tenants to make sure the acceptance of policy measures are high.

# 12. Which measures to strengthen technical assistance and awareness do you think are most relevant to accelerate the roll-out of heat pumps in district heating /cooling networks in the EU?

Please rate them according to their relevance:

	Very relevant	Relevant	Neutral	Slightly relevant	Not relevant at all	No opinion
<ul> <li>Technical assistance for network operators in legal, planning, permitting, technical, administrative and financing matters (e.g. via ELENA grants)</li> </ul>	O	©	۲	O	O	©
* Communication campaigns targeting network operators and public authorities on available heat-pump solutions for district heating/cooling networks	۲	©	0	O	O	©
<ul> <li>Facilitate large-scale projects and interregional cooperation to scale up manufacturing of the most efficient technologies for large-scale heat pumps for district heating and cooling networks</li> </ul>	O	۲	0	0	O	۲
* EU countries to exchange best practice and to support each other in drawing up national heat-pump action plans	0	۲	0	O	O	O
<ul> <li>Track progress on heat-pump roll-out targets at EU level and across all EU countries</li> </ul>	۲	۲	0	O	0	O
<ul> <li>Raise awareness through energy audits</li> </ul>	O	۲	O	O	O	٥

### Comments:

300 character(s) maximum

The above mentioned fianncing tools should not just apply to heat pumps but all renovation measures.

# 13. Which measures to strengthen technical assistance and awareness do you think are most relevant to accelerate the roll-out of heat pumps in EU industry?

Please rate them according to their relevance:

	Very relevant	Relevant	Neutral	Slightly relevant	Not relevant at all	No opinion
<ul> <li>Technical assistance for industries in legal, planning, permitting, technical, administrative and financing matters (e.g. via ELENA grants)</li> </ul>	0	0	۲	0	0	0
<ul> <li>Communication campaigns targeting businesses and small industries on available solutions for high-temperature heat pumps for industry</li> </ul>	۲	O	0	0	0	0
<ul> <li>Bring together the heat-pump sector (manufacturers, suppliers) with industrial sectors to develop tailor-made solutions for the specific needs of the industry and standardise them to reduce cost and risks</li> </ul>	0	۲	0	0	0	۲
* Develop more energy-services companies to provide technical and/or financial support for the integration of heat pumps in existing processes	0	۲	0	0	0	0
<ul> <li>Facilitate large-scale projects and interregional cooperation to scale up manufacturing of the most efficient technologies for large industrial heat pumps</li> </ul>	0	۲	0	0	0	0
<ul> <li>EU countries to exchange best practice and to support each other in drawing up national heat-pump action plans</li> </ul>	0	۲	©	0	0	O
<ul> <li>Track progress on heat-pump roll-out targets at EU level and across all EU countries</li> </ul>	0	۲	0	0	0	O
<ul> <li>Raise awareness through energy audits</li> </ul>	۲	0	۲	0	0	0

Comments:

The above mentioned fianncing tools should not just apply to heat pumps but all renovation measures.

### Improving skills and knowledge to accelerate the roll-out of heat pumps

# 14. Which measures to improve skills and knowledge do you think are most relevant to accelerate the roll-out of heat pumps in buildings, district heating/cooling networks and in industry in the EU?

Please rate them according to their relevance:

	Very relevant	Relevant	Neutral	Slightly relevant	Not relevant at all	No opinion
* Mapping of skills shortages in relevant sectors, including traditional and new skills (e.g. digitalisation, hybridisation, system optimisation, use of natural refrigerants)	۲	O	0	O	O	O
<ul> <li>Mutual recognition of skills and qualifications across EU countries in the context of free movement of workers</li> </ul>	O	©	۲	©	O	©
* EU-wide recognition mechanisms of relevant professions, tasks or skills (e.g. certification, qualification, accreditation)	O	0	۲	0	0	0
* National/regional dedicated training programmes for engineers and installers organised by educational institutions and/or training providers	0	۲	0	0	۲	0
* Identifying common core training aspects of relevance for rolling out heat pumps in national training curricula with relevance to building renovation and modernisation	0	۲	0	۲	۲	٢
<ul> <li>Incorporating training and degree courses into formal higher education curricula to provide the relevant skills set</li> </ul>	0	0	۲	O	O	0

300 character(s) maximum

The building sector has enough skilled labour force. However, if there are no measures taken to stop the ongoing recession in the building sector many skilled workers will move towards other sectors. As the aim of the "Renovation Wave" is to double the renovation rate to 2% this will be fatal.

# 15. Which specific activities are most relevant to improve skills and knowledge for the roll-out of heat pumps in buildings, district heating/cooling networks and in industry in the EU?

Please rate them according to their relevance:

	Very relevant	Relevant	Neutral	Slightly relevant	Not relevant at all	No opinion
<ul> <li>National/regional certification programmes for e.g. engineers and installers</li> </ul>	0	0	۲	0	0	0
<ul> <li>Training programmes organised by installers associations, funded by national/regional funds</li> </ul>	0	۲	۲	0	0	0
<ul> <li>Obligation on heat-pump manufacturers and suppliers to train and certify engineers, installers and retailers</li> </ul>	0	۲	0	0	O	0
* National/regional train-the- trainers programmes for energy advisers, who act as recognised and trusted trainers for engineers and installers	۲	0	0	O	O	0
* One-stop shops at national /regional level that provide trusted advice to engineers and installers	۲	0	۲	0	0	0
<ul> <li>National/regional registers (databases) of trained/certified engineers and installers</li> </ul>	۲	۲	0	۲	0	0

<ul> <li>Free online courses in all EU languages collected on a common platform (e.g. BUILD Up Skills)</li> </ul>	۲	©	©	0	0	0
* Fostering cooperation between players of the heat-pump value chain: engineers; installers; retailers; manufacturers; component, material and technology suppliers, etc.)	۲	O	0	O	0	٢
* Development of practical training material providing information on best installation practice and common mistakes to avoid	۲	۲	0	0	0	۲
* Development of practical training material providing information on training and certification programmes for heat-pump engineers and installers	۲	۲	0	0	0	٢

300 character(s) maximum

## Facilitating system integration of heat pumps

16. Integration with local renewables: If you have a heat pump for your domestic or business needs, is it coupled to local renewable generation?

- Yes, solar photovoltaic generation
- Yes, solar thermal generation
- Yes, both solar photovoltaic and solar thermal generation
- No

### Comments:

500 character(s) maximum

EuroWindoor AISBL was founded as an international non-profit Association, in order to represent the interests of the European window, door and facade (curtain walling) sector. Therefore, EuroWindoor cannot answer the question but stress that any measures must follow the energy efficiency first principle. Any renovation matters should be a part of a step-by-step renovation and not just a single measure.

17. Integration with local storage: If you have a heat pump for your domestic or business needs, is it coupled to a local storage system?

- Yes, electric storage (battery)
- Yes, thermal storage (e.g. water tank)
- Yes, both thermal and electric storage
- No

### Comments:

500 character(s) maximum

EuroWindoor AISBL was founded as an international non-profit Association, in order to represent the interests of the European window, door and facade (curtain walling) sector.

Therefore, EuroWindoor cannot answer the question but stress that any measures must follow the energy efficiency first principle. Any renovation matters should be a part of a step-by-step renovation and not just a single measure.

### 18. How would you assess the below factors that may deter you from installing a local renewable or storage system?

Please rate the factors, according to their importance:

	Very important	Important	Neutral	Slightly important	Not important at all	No opinion
Funding for research and innovation actions (e.g. via Horizon Europe programme)	۲	0	O	0	0	0
Lack of standardised solutions	0	0	۲	0	0	0
Lack of trustworthy/experienced installers	0	۲	0	0	0	0
Environmental issues with end-of-life disposal/recycling	0	۲	0	0	0	0
Grid connection issues (e.g. permitting, smart metering)	۲	0	0	0	0	0
Safety-related issues (e.g. fire safety)	0	0	۲	0	0	0
Space availability issues (e.g. roof space)	۲	0	0	0	0	0
Maintenance hassle	0	۲	0	0	0	۲

500 character(s) maximum

The cheapest energy is that unused and buildings should be seen as part of the energy system and not as isolated islands (in line with the 'Energy Efficiency First' principle). Good insulation of the opaque building envelope and the use of high-performance windows reduce energy consumption and related CO 2 emissions from buildings.

The installation of of a storage system is only useful after renovating the building enevlope first.

19. Integration with the grid: If you have a heat pump for your domestic or business needs, do you provide flexibility services (e.g. through demand response) to the local electricity grid?

Yes

No

Comments (if applicable, please describe the setting in which these services are provided):

500 character(s) maximum

Increasing sustainability, resilience, competitiveness, innovation and transparency along the heat-pump value chain

# 20. How would you rate the below factors that may hamper the EU's capacity for innovation in relation to the heat-pump value chain?

Please rate the factors, according to their importance

	Very important	Important	Neutral	Slightly important	Not important at all	No opinion
Lack of support to academic and research institutions for research and innovation	0	۲	0	0	0	0
Limited large-scale manufacturing in the EU at present	0	0	0	۲	0	0
Lack of financing for start-ups	0	0	0	0	0	۲
Process for EU-wide patents is too long and costly	0	0	0	0	0	۲
No possibility to apply for a provisional patent at EU level, with minimal cost, securing short-term (e.g. 1-year) patent protection	0	0	0	0	0	۲
Lack of technical and financial capacity to enter into future intellectual property disputes	0	0	0	0	0	۲
Lack of standardisation (e.g. of data interface)	0	0	0	0	0	۲
Lack of updated safety standards	0	۲	0	0	0	۲

500 character(s) maximum

# 21. How would you rate the potential of the individual sectors of the heat-pump value chain to increase the competitiveness and reduce the dependency of the EU industry?

Please rate the factors, according to their importance

	Very important	Important	Neutral	Slightly important	Not important at all	No opinion
Motors, compressors, accumulators, fans	0	0	0	0	0	۲
Heat exchangers	0	0	0	0	0	۲
Electronics, chips, controllers, semiconductors	0	0	0	0	0	۲
Raw materials (e.g. copper, steel)	0	0	0	0	0	۲
Piping, valves	0	0	0	0	0	۲
Natural refrigerants	0	0	0	0	0	۲
Module production	0	0	0	0	0	۲
Project engineering, procurement and construction	0	0	0	0	0	۲
Project operation and maintenance	0	0	0	0	0	۲
System dismantling and recycling	0	0	O	0	O	۲

500 character(s) maximum

22. Would you consider it useful to introduce any of the below sustainability measures related to the production and/or lifecycle of heat-pump products/systems sold in the EU?

- Yes
- No
- No opinion

If Yes, which ones? [more than one answer possible]

- Requiring transparency about environmental sustainability (e.g. through labelling)
- Requiring transparency about carbon footprint (e.g. through labelling)
- Requiring transparency about employment conditions (e.g. through labelling)
- Laying down quantitative requirements (e.g. thresholds) for environmental sustainability, carbon footprint, or other production aspects

### Comments:

500 character(s) maximum

According to the upcoming Ecodesing Regulation and revised Construction Product Regulations all construction products must publish their impact on the environment and their sustainbility. Furthermore, the Renovation Wave is done to help the EU reach their climate goals that includes sustaibility aspects. For these reasons heat pumps and their components should follow the same sustainable requirements as other construction products.

23. Do you consider that supply-chain challenges could have a substantial impact on the availability of heat-pump solutions in the EU market from now until 2030?

- Certainly yes
- Likely
- Maybe
- Unlikely
- Certainly no
- No Opinion

500 character(s) maximum

24. Do you consider that supply-chain challenges could have a substantial impact on the affordability of heat-pump solutions in the EU market from now until 2030?

- Certainly yes
- Likely
- Maybe
- Unlikely
- Certainly no
- No Opinion

### Comments:

500 character(s) maximum

25. What measures do you think the EU heat-pump industry should take to ensure that businesses across the supply chain can meet demand?

500 character(s) maximum

26. What measures do you think EU countries, regions and local authorities should take to support the manufacturing and roll-out of heat pumps?

500 character(s) maximum

Good insulation of the opaque building envelope and the use of high-performance windows reduce energy consumption and related CO 2 emissions from buildings. Improving the building envelope will decrease energy demand and electrical power shortage. The remaining energy demand is low and can be provided efficiently over a long period of time with cheaper and less power-consuming heat pumps in a cost-optimal way.

27. Do you consider that the EU's reliance on imported products/materials in the heat-pump sector may jeopardise a speedy roll-out of heat pumps?

500 character(s) maximum

28. For which raw materials or specific intermediate components do the below situations apply – if any?

a. EU suppliers depend on a single supplier / non-EU country for a critical percentage (e.g. 65% of the total trade volume)

b. EU suppliers encounter trade barriers / non-tariff measures imposed by non-EU countries

c. Specific measures of cooperation with non-EU countries (e.g. partnerships) should be taken (also for final products)

500 character(s) maximum

# 29. Please upload your file(s), if you have any further comments or specific contributions that are relevant for heat pump roll-out and are not covered by the questionnaire.

Only files of the type pdf,txt,doc,docx,odt,rtf are allowed

### Contact

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